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# HHS Pulse

"Keep America Healthy... Invest in a Small Business"

Kathleen Sebelius,  
Secretary

Bill Corr,  
Deputy Secretary

Volume 6 Issue 18



### Message from the Director

Debbie Ridgely  
OSDBU Director



As the Federal Government approaches the end of the fiscal year, the HHS Small Business Office is a whirl of non-stop activity. We are actively ensuring that small businesses are being fairly considered for all contracting opportunities. I want to give credit and thanks to all of the OSDBU staff that put forth a great effort every day on behalf of small businesses.

As we move into the new Fiscal Year our focus will remain in the area of training and outreach. We are looking forward to hosting our Third Annual VH8 Industry Day for Veteran/Service-Disabled Veteran, HUBZone and 8(a) companies, in Washington, DC. These businesses will have the opportunity to meet with HHS Contracting and Program Office officials, as well as, some HHS prime contractors. Registration for the November 10, 2009, event will be posted on our Calendar of Events. ([www.hhs.gov/osdbu/events](http://www.hhs.gov/osdbu/events))

This edition features Paragon Technology, a women-owned 8(a) business, who received a PAROS award for its strong performance and competence under their contract with the National Heart, Lung and Blood Institute (NHLBI) at the National Institutes of Health (NIH). It proves that small businesses are winning key contracts with HHS and are performing at award winning levels.

Contained in this issue are tips for effectively marketing your company. You must have a plan to win government contracts; as it doesn't happen by accident, luck or being a great person. It involves a well-constructed strategy, some trial and error, and a lot of hard work. We are here to help, so whether you are a company looking for your first contract or a seasoned veteran, give us a call and so we may work together for mutual success.

## NIH/ NHLBI Honors Paragon Technology Group with a PAROS Award

Paragon Technology Group recently received one of five individual PAROS Awards for its competence, resourcefulness, and initiative in developing and applying scientific, technical, and administrative skills to service their contract with the National Heart, Lung, and Blood Institute (NHLBI) at the National Institutes of Health (NIH).

The firm won the \$3.5 million contract with NIH/NHLBI based on its firm's strong team, its expertise in Bio Informatics, Healthcare and IT.

According to Dr. Sassan Kimiavi, founder and CEO, "This award will position Paragon for further success within the Healthcare IT marketplace and will allow us to build additional competency in the domain areas related to the mission of NHLBI and NIH."

Paragon has brought to NHLBI best practices in Systems Development Lifecycle (SDLC), project, program, portfolio management, and enterprise architecture to assist NHLBI in developing and maintaining the systems necessary to support its mission.

They have developed processes and procedures to ensure on time delivery of systems enhancements and new services in support of critical initiatives such as ARRA (American Reinvestment and Recovery Act). Paragon has also been working to help NHLBI establish the foundation to manage their portfolio of IT investments effectively.

**PARAGON**  
TECHNOLOGY GROUP INC.

Paragon Technology Group is a premier provider of Business Intelligence and Enterprise Integration to the commercial and public sectors. Their capabilities expand into key verticals to deliver value added solutions in Telecommunications, Federal, and Electronic Publishing. It has 150 employees in the Washington, DC, Virginia, Maryland and St. Louis, MO areas.

In addition to this contract, Paragon provides personnel records management services to the Office of Human Resources at NIH Headquarters.

*continued on page 2*

## Web Sites to Bookmark

Federal Business Opportunities  
[www.fedbizopps.gov](http://www.fedbizopps.gov)

General Services Administration  
[www.gsa.gov](http://www.gsa.gov)

SBA Government Contracting and  
Business Development.  
[www.sba.gov/gcbd/](http://www.sba.gov/gcbd/)

Small Business Administration  
[www.sba.gov](http://www.sba.gov)

Central Contractor Registration  
[www.ccr.gov](http://www.ccr.gov)

Government Agency Links  
[www.usa.gov/Agencies/Fed..](http://www.usa.gov/Agencies/Fed..)

Excluded Parties List System  
[www.epls.gov](http://www.epls.gov)

Women-Owned Businesses Links:

National Association of Women  
Business Owners  
[www.nawbo.org](http://www.nawbo.org)

Small Business Administration:  
Contract Assistance for Women  
Business Owners  
[www.sba.gov/GC/indexprograms-cawbo.html](http://www.sba.gov/GC/indexprograms-cawbo.html)

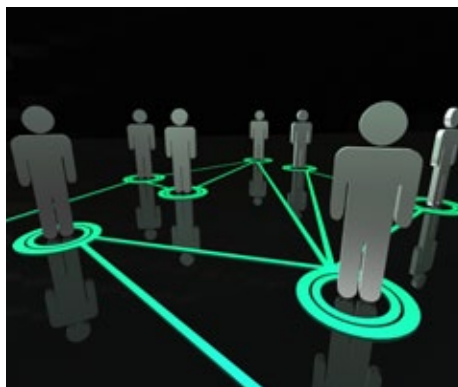
Women's Business Center, Inc.  
[www.womenbiz.biz](http://www.womenbiz.biz)

Women Impacting Public Policy  
[www.wipp.org](http://www.wipp.org)

## NIH/ NHLBI Honors Paragon Technology Group with a PAROS Award *continued from page 1*

### More HHS contracts

A multi-year contract with HHS Center for Medicare and Medicaid Services (CMS) shows that Paragon markets itself extremely well. They provide IT and project management and Strategic Planning services to the Office of Information Systems (OIS), supporting



CMS programs in the areas of Medicare Advantage and Part D, implementation of the new HIPPA 5010 Standard, and enterprise data integration.

### Advice to other small businesses

Dr. Sassan Kimiavi who has worked very closely with his partner, Ms. Gazelle Hashemian to establish Paragon as a premier small business, one of the keys to Paragon's success is to conduct pre marketing. In that way, you get to know what the customer wants, and you are in a position to demonstrate your capabilities. It also allows you to establish the ability to communicate on a regular basis, so when a need arises, your company's name will be recognized and considered.

More importantly says Dr Kimiavi is: "hiring the best of the best, staying focused, building competency, working hard and keeping our customers happy. Along with honesty and integrity in business, these are the ingredients for success. Our customer's success drives our business".

"Invest in the growth of your business by hiring the best people. Keep your customers happy. And work hard! Also, stays focused and position the company for long-term success". Visit [www.paragontech.net](http://www.paragontech.net) ¶

## 10 Tips to Market Effectively for Federal Contracts



### Develop a Strategic Plan:

- Determine if the government buys your product or service.
- Find which agencies buy the most of what you have to offer.
- Seek out the type of agency where your service or product is needed.
- Rank them by how they make their buying decisions (8(a) small business set-asides, open, etc.).
- Determine your capacity to meet the agency's current needs.

- Establish what value you can provide to the government.
- Plan how much of your company's staff and financial resources you'll invest in pursuing government contracts.
- Select a staff member to maintain the relationships with the government contracting specialists and procurement staff.

*continued on page 3*

## Office of Small & Disadvantaged Business Utilization

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[www.hhs.gov/osdbu](http://www.hhs.gov/osdbu)

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# 10 Tips to Market Effectively for Federal Contracts

*continued from page 2*



## 2 Obtain Certifications Needed:

- Register in the CCR.
- Get a DUNS Number.
- Fill out ORCA and any other type of certification your business may require prior to starting your marketing efforts.



## 3 Get Your Financial House in Order:

- Get your accounting in compliance with government contracting rules.
- Establish lines of credit to show creditworthiness.
- Be ready for an audit at any time.



## 4 Develop a Company Infrastructure to Support Your Marketing Efforts:

- Be ready to prepare bids with technical and financial proposals.



## 5 Create Corporate Capabilities No More than One Page Long:

- Have information readily available to email on your firm.



## 6 Target a Few Federal Agencies at One Time:

- When marketing to HHS, research which Operating Divisions purchase your goods and services and concentrate on the appropriate ones. <http://www.hhs.gov/osdbu>
- You can generate more contracts by concentrating on a few agencies where your performance is proven.



## 7 Consider Targeting Prime Contractors to Gain Experience and a Track Record:

- As small businesses, targeting prime contractors to obtain subcontracts is a good way to get experience and establish a track record. It also proves that you have already worked for a federal agency successfully.



## 8 Obtain a GSA Schedule:

- The U.S. General Services Administration (GSA) has government wide contracts with commercial firms so that the government can buy directly from them.
- Go to <http://www.gsa.gov> to find out more. Agencies you have never marketed to may call you to buy your products or services because you are listed on the GSA Schedule.



## 9 Attend as many Face to Face Meetings with Buyers, Business Specialists as possible:

- Attend HHS Vendor Outreach Sessions
- Attend local, regional and national conferences.



## 10 Register free [www.FedBizOpps.gov](http://www.FedBizOpps.gov)

- Respond to Sources Sought whenever possible. ¶



Submit your small business success story and you may be featured in an upcoming issue of HHS Pulse. Please email us at: [sbmail@hhs.gov](mailto:sbmail@hhs.gov)



## Events Calendar

**August 19 - 21, 2009**

**6th Annual Elite SDVOB National Convention**

Colorado Springs, CO

[www.elitesdvob.org](http://www.elitesdvob.org)

**August 26 - 28, 2009**

**MED Week 2009**

Washington, DC

[www.medweek.gov](http://www.medweek.gov)

**September 1 - 2, 2009**

**HMSDC Expo 2009**

Houston, TX

[www.hmbc.org](http://www.hmbc.org)

**September 16, 2009**

**23rd Annual Entrepreneurial**

**Woman's Conference**

Chicago, IL

[www.wbdc.org](http://www.wbdc.org)

**September 16 - 18, 2009**

**3rd Annual Native American**

**Economic Development**

**Conference**

Las Vegas, NV

[www.pierconference.com](http://www.pierconference.com)

**September 16 - 19, 2009**

**30th Annual USHCC National**

**Convention and Business Expo**

Denver, CO

[www.ushcc.com](http://www.ushcc.com)

*more on the next page...*

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# Veterans Flock to Small Business Conference.

## HHS Contracting, Small Business Analyst and Specialists Connect with Veterans.

**T**he 5th Annual National Veteran Small Business Conference and Expo held July 20 to 23 in Las Vegas attracted hundreds of veterans seeking to do business with the U.S. government and prime contractors. Other participants included federal government representatives; Service-Disabled Veteran-Owned Small Business owners/representatives; small business and large business owners/representatives.

### HHS Connects with Veterans

A delegation of seasoned professionals represented HHS at the conference and expo. Increasing the number of contracts awarded to Service-Disabled Veteran-Owned Small Busi-

nesses and Veteran-Owned Small Businesses is high on the agenda of the Office of Small & Disadvantaged Business Utilization. That is why they sent Joycelyn Bacchus, Contracting Officer; Teneshia Alston, Senior Small Business Analyst; and Small Business Specialists Jonathan Ferguson, Nelia Kay Holder, and Alice Roache.

### Training Sessions

These professionals are each experienced in their fields and know the operating divisions within HHS, what they do and what they need. Their knowledge, along with the experience of what contracting opportunities may be available, how to work successfully to obtain a contract with HHS or one of their prime contractors was a major asset. Attendees were also please with their ability to answer most questions anyone coming to the HHS booth had regarding contracting with HHS.

Other training sessions included: bonding basics, subcontracting, accounting for government contracts, human resources, veteran business support and learning how to do business with corporate America and prime contractors. Joint Venture Solutions and Go Green Federal Government Environmental Initiatives were also covered.

The U.S. Department of Veterans Affairs website now hosts a website to improve the business climate for veterans <http://www.vetbiz.gov/>



From left to right: Joycelyn Bacchus, Teneshia Alston, Jonathan Ferguson, Nelia Kay Holder and Alice Roache

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## Events Calendar

**September 17, 2009**

**"Diversity at the Border" Minority/Corporate Opportunities**  
*El Paso, TX*  
[www.smsdc.org](http://www.smsdc.org)

**September 23 - 26, 2009**

**39th Annual Legislative Conference - The Congressional Black Caucus Foundation**  
*Washington, DC*  
[www.cbcbfinc.org](http://www.cbcbfinc.org)

**October 25 - 28, 2009**

**NMSDC Annual Conference and Business Opportunity Fair**  
*New Orleans, LA*  
[www.nmsdc.org](http://www.nmsdc.org)



### We Want to Hear from You!

Tell us what you think about the latest issue of HHS Pulse. Let us know about current topics and emerging issues that are of interest to you. Please email us at: [sbmail@hhs.gov](mailto:sbmail@hhs.gov)

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# Contracting Opportunities

OPDIV	Product/Service Description	Estimated Value	Contact Person	Contact Information	ESR*	Competition Type	Procurement Category	NAICS
CMS	90035 PERM, Review Contractor, DESCRIPTION PENDING	2) \$500,001 to \$1,000,000	Sharon Jackson-Hall	SBForecast@cms.hhs.gov (410)-786-9299	4th Qtr FY2009	Full & Open	Architecture & Engineering	
CMS	90595 Section 1011-Federal Reimbursement of Emergency Health Services Furnished to Undocumented Aliens Provide federal reimbursement to hospitals, physicians, and ambulance providers for their unreimbursed costs of providing emergency health services required under EMTALA to undocumented and other specified aliens.	5) \$10,000,001 and above	Sharon Jackson-Hall	SBForecast@cms.hhs.gov (410)-786-9299	4th Qtr FY2009	Full & Open	Business Services	
CMS	90184 Hispanic Ad Campaign - Multi-media advertising campaign to reach Spanish-speaking individuals with Medicare and their health care influencers, including their friends and family, community leaders, providers, and partners.	2) \$500,001 to \$1,000,000	Sharon Jackson-Hall	SBForecast@cms.hhs.gov (410)-786-9299	4th Qtr FY2009	8(a)	Business Services	
CMS	90133 Consolidated Renal Operations in a Web-based Network (CROWN) Web Development The Contract to develop and maintain the CROWN.	4) \$5,000,001 to \$10,000,000	Sharon Jackson-Hall	SBForecast@cms.hhs.gov (410)-786-9299	4th Qtr FY2009	Small Business Set-Aside	IT Services	
CMS	90409 Contract Award - Specialty Hospital Reviews. The purpose of this Contract is to perform specialty hospital reviews.	2) \$500,001 to \$1,000,000	Sharon Jackson-Hall	SBForecast@cms.hhs.gov (410)-786-9299	4th Qtr FY2009	Small Business Set-Aside	Research & Development	
CMS	90454 Health Plan Employer Data and Information Set (HEDIS) Medicare Health Outcome Survey (HOS) Data Collection. The HOS is a longitudinal, national self-reported survey of beneficiaries enrolled in Medicare Advantage Organizations (MAO). The survey is a measure of each health plan's ability to maintain or improve the physical and emotional health of its Medicare beneficiaries over time. This Contract manages the collection and transmittal of HOS data to CMS and supports the technical development of the measure.	2) \$500,001 to \$1,000,000	Sharon Jackson-Hall	SBForecast@cms.hhs.gov (410)-786-9299	4th Qtr FY2009	Full & Open	Research & Development	541
CMS	90638 HCQUIS - Phase 2-Infrastructure. To maintain the QualityNet General Support System (GSS), an environment that makes use of shared database servers and Wide Area Network (WAN) resources. QualityNet resources are geographically dispersed; Complex 1 located at the CMS Central Office Data Center in Baltimore, MD and Complex 2 which is located at the HCQIS Infrastructure contractor; a national network of 53 Quality Improvement Organization (QIO) sites responsible for each US state, territory, and the District of Columbia; one Clinical Data Abstraction Center (CDAC) located in York, PA; 18 End Stage Renal Disease (ESRD) networks; and two BCSS and IFMC Contractor support locations.	3) \$1,000,001 to \$5,000,000	Sharon Jackson-Hall	SBForecast@cms.hhs.gov (410)-786-9299	4th Qtr FY2009	8(a) Competitive	Technical Assistance	

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OPDIV	Product/Service Description	Estimated Value	Contact Person	Contact Information	ESR*	Competition Type	Procurement Category	NAICS
CMS	90134 HCQUIS - Reports and Analytics, Phase 3, DESCRIPTION PENDING	5) \$10,000,001 and above	Sharon Jackson-Hall	SBForecast@cms.hhs.gov (410)-786-9299	4th Qtr FY2009	8(a) Competitive	Technical Assistance	
CMS	90622 CMS Television Service Crews, DESCRIPTION PENDING	1) \$100,000 to \$500,000	Sharon Jackson-Hall	SBForecast@cms.hhs.gov (410)-786-9299	4th Qtr FY2009	Small Business Set-Aside	Technical Assistance	
FDA	Lock Work BPA	1) \$100,000 to \$500,000	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009	8(a)	Business Services	
FDA	High Density Filing Systems for Document Storage Facility in White Oak bldg 66, 1 & 130	2) \$500,001 to \$1,000,000	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009	8(a)	Business Services	
FDA	CVM Design of House Nitrogen System, MRC, Laurel, MD - Contract #223-04-9928	1) \$100,000 to \$500,000	Patricia Pemberton	Patricia.Pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009	8(a)	Business Services	
FDA	Program Analysis & Technical Assistance - Requesting consultants to perform specific analytic, evaluation and technical assistance tasks to support timely and efficient performance of activities supporting FDA human drug programs as established under FDAAA.	3) \$1,000,001 to \$5,000,000	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009	TBD	Business Services	
FDA	Applying Pattern Recognition, Statistical Process Control, Operations Research, and other Methods to Optimize Effectiveness of Regulatory Oversight - Develop a risk-focused prioritization process and model with the goal of supporting CDER in building a consensus prioritization procedure for selecting clinical trials for site monitoring.	3) \$1,000,001 to \$5,000,000	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009	TBD	Business Services	
FDA	Exploratory Development and Test Application of Potential Advanced Methods and Technologies - Identify and apply cutting-edge technologies to build quantitative risk models that can help to predict public health risk from internet sources of drugs and to characterize the probably target populations systematically.	2) \$500,001 to \$1,000,000	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009	TBD	Business Services	
FDA	Decision and Social Science, Outcomes Research and other Disciplines - Develop methods that will be applied in a variety of projects to enable FDA to use more comprehensive and rigorous methods of analysis, measures of effectiveness, measures of quality, and measures of value and other impact on consumers, on public health, health care, regulated industry and other stakeholders.	3) \$1,000,001 to \$5,000,000	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009	TBD	Business Services	
FDA	Midwest Research Institute - HHSF2232005100101 - Midwest Research Institute, Inc. Task Order Contract	2) \$500,001 to \$1,000,000	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009	TBD	Business Services	
FDA	UESC for Investment Grade Audit for ORA Laboratory, Irvine, CA	1) \$100,000 to \$500,000	Patricia Pemberton	Patricia.Pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009	TBD	Business Services	

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FDA	Strategic Planning, Exec. Coaching, Leadership Development - follow-on contract but has not been awarded yet for FY'08 so no contract number available at this time.	2) \$500,001 to \$1,000,000	Karen Moore	karen.moore@fda.hhs.gov (847)-543-7479	4th Qtr FY2009		Business Services	
FDA	Verispan - Longitudinal Outpatient Drug Utilization Database (Anticipate multiple award in FY08 with a potential of 3 new awards - Current Contract # HHSF223200510000I)	5) \$10,000,001 and above	Linda Alexander-Giles	linda.alexander-giles@fda.hhs.gov (301)-827-7048	4th Qtr FY2009		Business Services	
FDA	Expansion Epidemiology Population Databases	5) \$10,000,001 and above	Patricia Wright	patricia.wright@fda.hhs.gov (301)-827-7217	4th Qtr FY2009		Business Services	
FDA	Pathology Services Related to Diagnosis of Changes in Animal Tissue	5) \$10,000,001 and above	Regina Williams	Regina.Williams@fda.hhs.gov (870)-543-7012	4th Qtr FY2009		Business Services	
FDA	Contractor: Dun & Bradstreet Review, Analyze, Validate and Clean Up Vendor D-U-N-S Identification Numbers database for User Fee Systems. Validates User Fee Customer Records.	1) \$100,000 to \$500,000	Cheryl Fraizer	cheryl.frazier@fda.hhs.gov (301)-827-7182	4th Qtr FY2009		Business Services	
FDA	Office Furniture for White Oak Buildings 31/32	5) \$10,000,001 and above	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009		Business Services	
FDA	Filing for White Oak Buildings 31/32	2) \$500,001 to \$1,000,000	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009		Business Services	
FDA	Occasional Furniture for White Oak Bldg 31/32	\$500,001 to \$1,000,001	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009		Business Services	
FDA	Lobby and Atrium Furniture for White Oak 31/32	\$500,001 to \$1,000,002	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009		Business Services	
FDA	Cafeteria Tables and Seating for White Oak Buildings 31/32	1) \$100,000 to \$500,000	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009		Business Services	
FDA	Conference and Training Tables for White Oak Buildings 31/32	1) \$100,000 to \$500,000	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009		Business Services	
FDA	Renew Serials print and Electronic Subscription Contract	2) \$500,001 to \$1,000,000	Patricia Pemberton	patricia.pemberton@fda.hhs.gov (301)-827-1022	4th Qtr FY2009		Business Services	
FDA	IT PMO/CPIC Services Existing Contract#HHSF223200550284G Vendor ITS Work will be done by the ELMS Contract	2) \$500,001 to \$1,000,000			4th Qtr FY2009		Business Services	
FDA	NCTR - Campus Fire Alarm and Fiber Optics, 05A, 05B, 05C, 05D, 09, 12, 14A, 14B, 14C, Bldg. 26, Bldg. 50, 51, and 60 Fire Alarm Repair Fire Alarm and Reporting System.	2) \$500,001 to \$1,000,000	Gina Jackson	gina.jackson@fda.hhs.gov (301)-827-1984	4th Qtr FY2009	Small Business	Construction	
FDA	NCTR - Bldg. 07 Boiler Replacement - Design, Replace Existing Boilers	1) \$100,000 to \$500,000	Gina Jackson	gina.jackson@fda.hhs.gov (301)-827-1985	4th Qtr FY2009	Small Business	Construction	
FDA	NCTR - Bldg. 07 boiler replacement, replace existing boilers with smaller efficient boilers and demolish abandoned overhead steam lines	3) \$1,000,001 to \$5,000,000	Gina Jackson	gina.jackson@fda.hhs.gov (301)-827-1986	4th Qtr FY2009	Small Business	Construction	
FDA	NCTR - Bldg. 50 New Elevator Design and Construction	1) \$100,000 to \$500,000	Gina Jackson	gina.jackson@fda.hhs.gov (301)-827-1987	4th Qtr FY2009	Small Business	Construction	

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FDA	Bldgs. 26 and 53 replace existing chillers	3) \$1,000,001 to \$5,000,000	Gina Jackson	gina.jackson@fda.hhs.gov (301)-827-1987	4th Qtr FY2009	Small Business	Construction	
FDA	ESPC for ORA Office and Laboratory Complex, San Juan, PR - zero dollar requisition in system iProcurement n#1047565	3) \$1,000,001 to \$5,000,000	Gina Jackson	gina.jackson@fda.hhs.gov (301)-827-1982	4th Qtr FY2009	TBD	Construction	
FDA	New development of MARCS services and applications. Business sponsors Gerald Miller or Dav Gallant/BITMS	5) \$10,000,001 and above	Ted Weitzman	ted.weitzman@fda.hhs.gov (301)-827-7178	4th Qtr FY2009	8(a) Competitive	IT Services	
FDA	Enhance GIS and Upgrade NEIS Time Series Plotting Capability and Analytics	3) \$1,000,001 to \$5,000,000	Ted Weitzman	ted.weitzman@fda.hhs.gov (301)-827-7178	4th Qtr FY2009	8(a)	Information Technology	
FDA	MARCS Interface ( MI) began as a multi-phased effort using ORACLE's 10g Application Server's portal features on a Sun/Solaris framework to create an environment where users can, with a single sign-on, access multiple FDA systems.	3) \$1,000,001 to \$5,000,000	Ted Weitzman	ted.weitzman@fda.hhs.gov (301)-827-7178	4th Qtr FY2009	Small Business	Information Technology	
FDA	New contract for the Center's Adverse Events Reporting System (CAERS) to develop the data system programs	3) \$1,000,001 to \$5,000,000	Ted Weitzman	ted.weitzman@fda.hhs.gov (301)-827-7178	4th Qtr FY2009	TBD	Information Technology	
FDA	Data System: Defense Intelligence Agency's (DIA) "Joint Worldwide Intelligence Communications System" (JWICS) (White Oak Bldg 32 SCIF)	1) \$100,000 to \$500,000	Ted Weitzman	ted.weitzman@fda.hhs.gov (301)-827-7178	4th Qtr FY2009	TBD	Information Technology	
FDA	Data System: National Security Council "Crisis Management System" (CMS) Secure Video (White Oak Bldg 32 SCIF)	1) \$100,000 to \$500,000	Ted Weitzman	ted.weitzman@fda.hhs.gov (301)-827-7178	4th Qtr FY2009	TBD	Information Technology	
FDA	Provide satellite connectivity between mobile and district/regional laboratories	1) \$100,000 to \$500,000	Ted Weitzman	ted.weitzman@fda.hhs.gov (301)-827-7178	4th Qtr FY2009	TBD	Information Technology	
FDA	MARCS Standardized Evidence and Reference Services (SERS) Business Transformation. SERS provides a repository of storing, retrieving and searching documents. SERS is a MARCS service available for all ORA applications that need secure document mangement.	3) \$1,000,001 to \$5,000,000	Ted Weitzman	ted.weitzman@fda.hhs.gov (301)-827-7178	4th Qtr FY2009	TBD	Information Technology	
FDA	MARCS Recalls Enterprise System (RES) is an Agency-wide, central information system that provides FDA users and the public information about FDA-related safety and health alerts and product recall activities.	4) \$5,000,001 to \$10,000,000	Ted Weitzman	ted.weitzman@fda.hhs.gov (301)-827-7178	4th Qtr FY2009	TBD	Information Technology	
FDA	Headquarter ORPS - to procure continued technical support and software subscriptions for the on-going development of the ARCHIBUS system.	1) \$100,000 to \$500,000			4th Qtr FY2009	TBD	Information Technology	
FDA	New Work. Facilitation IDIQ - includes facilitation support, mentoring and coaching support, development of materials for facilitated sessions - Disabled Veteran owned competitive contract	3) \$1,000,001 to \$5,000,000			4th Qtr FY2009		Information Technology	

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# Contracting Opportunities

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FDA	Web Redesign and Content Management Implementation. CGGI Federal Contract #HHSF223200750695G. Vehicle ends this year for current work. This can possibly be done by the ELMS contract.	3) \$1,000,001 to \$5,000,000			4th Qtr FY2009		Information Technology	
FDA	Oracle NSO Maintenance. Base Amount deducted from total actual cost to determine the amounts charged back to the Centers.	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	Microsoft Enterprise License Agreement	3) \$1,000,001 to \$5,000,000			4th Qtr FY2009		Information Technology	
FDA	Retrievable Maintenance	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	List Server/L-Soft. Maintenance	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	HHS Mail Implementation.Support on updating/troubleshooting HHS Mail	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	ITS TO#60: UNIX Server Engineer Support. Ensure systems are restored and maintained properly	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	ITS TO#62: Program Coordinator. Maintain consistency across large infrastructure contract	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	ITS New TO: Rapid Response . Respond to priority issues outside of original SLA	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	DR Consultants	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	Citrix Licenses. Maintenance (support continuity of operations/ pan flu)	2) \$500,001 to \$1,000,000			4th Qtr FY2009		Information Technology	
FDA	Storage Lease	2) \$500,001 to \$1,000,000			4th Qtr FY2009		Information Technology	
FDA	GTSI Field Server Lease & Maint (monthly lease payments)	3) \$1,000,001 to \$5,000,000			4th Qtr FY2009		Information Technology	
FDA	Cisco Maintenance OptNet Software Maintenance	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	ITS TO #54: LAN Support at Campus. Supporting FDA network	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	PointSec Maintenance	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	Network Sniffers Maintenance - Troubleshooting Tool Maintenance	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	OITSS-ITS-TO#45 Technical Writer. Ensure new processes are documented to ensure continuity of operations	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	OCIO-PDUFA IT - CBER Infrastructure Database Software Apps	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	

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FDA	CRRH-SQR. The server room at Oak 8 will be phased out in FY 09.	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	SANS Support. Supporting FDA network	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
FDA	Managed BlackBerry Support. Support blackberry use across Agency	1) \$100,000 to \$500,000			4th Qtr FY2009		Information Technology	
NIH	PUMPKIN: Contractors will develop for infants and young children with congenital and acquired cardiovascular disease a family of viable mechanical circulatory support devices that will bridge patients to heart transplantation or recovery	3) \$1,000,001 to \$5,000,000	Jeffrey Williams	cvldcontracts@mail.nih.gov (301)-435-0340	4th Qtr FY2009	Full & Open	Research & Development	541712
NIH	Breast Cancer and the Environment: Key Message Development and Dissemination Support	1) \$100,000 to \$500,000	Juanita Campbell	clement1@niehs.nih.gov (919)-541-7893	4th Qtr FY2009	Small Business Set-Aside	Research & Development	541712
NIH	INTERMACS: A national registry of patients receiving mechanical circulatory support device therapy to treat advanced heart failure. The registry will collect demographics, clinical outcomes, care providers and hospitals, device performance, clinical and laboratory data and tissue samples from patients who are receiving approved durable mechanical circulatory support devices for whom discharge from the hospital is feasible	3) \$1,000,001 to \$5,000,000	Jeffrey Williams	Jeffrey.Williams@nih.gov (301)-435-0340	4th Qtr FY2009	TBD	Research & Development	541712
NIH	NHLBI DNA Resequencing and Genotyping Service: contractors will provide high-volume resequencing and genotyping for investigators to discover and type DNA variations needed to elucidate the genetic components involved in the cause, variable outcome, and progression of heart, lung, blood, and sleep diseases and disorders.	4) \$5,000,001 to \$10,000,000	Joanne Deshler	cvldcontracts@mail.nih.gov (301)-435-0340	4th Qtr FY2009	TBD	Research & Development	541712
NIH	Clinical Proteomics Program: contracts will validate, on a systematic, comprehensive, large-scale, existing and new candidate protein markers that are appropriate for routine use in the diagnosis and management of heart, lung, blood, and sleep diseases and disorders.	5) \$10,000,001 and above	Joanne Deshler	cvldcontracts@mail.nih.gov (301)-435-0340	4th Qtr FY2009	TBD	Research & Development	541712
NIH	Randomized Evaluation of VAD InterVention before Inotropic Therapy (REVIVE-IT) - The objective of this program is to explore the potential benefit of destination therapy using ventricular assist devices (VADs) in advanced heart failure (HF) patients who have significant functional impairment but have not yet developed serious consequences such as malnourishment, end-organ damage and immobility.	3) \$1,000,001 to \$5,000,000	Pam McCord-Reynolds	pm359d@nih.gov (301)-435-0337	4th Qtr FY2009	TBD	Research & Development	541712

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NIH	<p>The goal of Programs of Excellence in Nanotechnology (PEN) will be to develop and enhance nanotechnology-based tools and devices and use them to improve the diagnosis and treatment of heart, lung and blood diseases. PEN contractors will integrate expertise in multiple disciplines (nanotechnology, physiology, clinical studies, molecular biology, genomics, chemistry, physics, bioengineering, computational biology, bioinformatics, and biostatistics) to advance nanotechnology applications in heart, lung and blood diseases. Contractors will develop nanotechnology-based tools and technologies with the long-term goal of applying them to clinical diagnosis and therapeutics for heart, lung and blood diseases. Each PEN contractor will identify and address three to five projects focused on heart, lung and/or blood diseases using an interdisciplinary approach.</p>	3) \$1,000,001 to \$5,000,000	Alice Sobsey	cvldcontracts@mail.nih.gov (301)-435-0340	4th Qtr FY2009	TBD	Research & Development	541712
OS	<p>Continuous Supply of Embryonated Eggs and Clinical Batch Production for National Pandemic Influenza Preparedness Efforts- The Department of Health &amp; Human Services (HHS) has a future requirement to support the program's mission of A Nation Prepared to rapidly respond and produce a strain-matched pandemic influenza vaccine in the event of a declared pandemic. The Contract will also support work to produce small clinical lots of inter-pandemic influenza vaccine for potential clinical testing.</p>	5) \$10,000,001 and above	Linda Luczak	Linda.Luczak@hhs.gov (202)-260-0271	4th Qtr FY2009	Full & Open	Research & Development	325412

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